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| New Energy Technology Supply Chain One-Stop Solution

# Huiyao

Intelligent Technology (Tianjin) Co., Ltd.

New Energy Technology Supply Chain One-Stop Solution



## **Company Profile**

Huiyao Intelligence, as a Leading-Tech, has been focusing on the research, development and manufacturing of battery automation production line facility for years, and extend our coverage to energy storage cabinet, battery compartment, battery module and module structural components. We are leading enterprise in the new energy technology industry supply chain, committing to provide the first-class one-stop solutions and services for global new energy technology industries and end-users.

In the field of facility, Huiyao intelligence always takes its industry advantages, continuous innovation, achieved production from battery core to battery module, battery pack and energy storage cabinet/container, has the ability to provide a complete set of mature system, including early-stage facility configuration scheme design, middle-stage production technical personnel training and technical guidance to the final-stage battery product structure design recommendation, which could greatly improve the efficiency of our customers.



Huiyao intelligence works with wind/solar power generation, 5G base station, vehicle battery, data center, charging pile, and other applications, provide advanced integrated technology and one-stop solution for energy storage.

In terms of application, Huiyao intelligence works with wind/solar power generation, 5G base station, vehicle battery, data center, charging pile, and other applications, providing advanced integrated technology and one-stop solution for energy storage, Huiyao owns a comprehensive coverage of product design, manufacturing, sales and after-sales service and so on, providing a full range of support and services for our customers.

### **National Well-known Strategic Cooperation Agency**



### **COMPANY QUALIFICATION**













### **CORE TECHNOLOGY**

INTEGRATED SOLUTION FOR INTELLIGENT EQUIPMENT IN NEW ENERGY INDUSTRY



Laser Welding Technology



Flexible Module Design Capability



Data Management and Traceability Capabilities



R

Intelligent Control System



System Integration and Collaborative Capabilities



Continuous Innovation and R&D Capabilities

### AFTER-SALE SERVICE

#### Warranty and Guarantee

Your satisfaction is our top priority. All single-station equipment and production lines sold by Yao Laser come with a one-year free warranty and a lifetime quality guarantee, covering any manufacturing defects or malfunctions. If you encounter any issues, rest assured, we will promptly address them, ensuring your peace of mind.

#### **Quality Assurance**

At Yao Laser, we place the highest priority on delivering products of the utmost quality. Before any sale, our Battery Modules and PACKs undergo rigorous testing and inspection to ensure they meet the industry's highest standards. We are committed to providing you with reliable and safe products that exceed your expectations.

#### **Customer Support**

Our team of experts is here to assist you through the whole process. Whether you have questions about product features, compatibility, or any other concerns, we offer personalized consult services to ensure you make the right choice.

### **PROCESS DISPLAY**



Independent consultant partners & Distributor



### **Flamingo Partner**

You already have a primary occupation and are looking for additional income. You have limited time to dedicate to international business development, but you still manage to source, contact, and connect specialized product agents with clients interested in our products.

### **Swan Partner**

You are looking for a part-time activity and wish to become a trained and certified agent for our products through our company. You can make time to attend weekly meetings and manage product delivery to clients. However, you would like to be accompanied by one of our agents to finalize your sales. In this case, you will collaborate with one of our eagle agents who can help you finalize the needs analysis and invest their time in training you on the products.





### **Eagle Partner**

As an integral part of the company, you are seeking a primary activity with maximum profitability. You manage your client portfolio from A to Z and independently place orders. You communicate directly with our product support team. You dedicate daily time to product training, enhancing the company's online visibility, and contributing to database improvements. You participate in all company meetings and events.



Become our global distributor if you have stable clients and markets. We will give you best price quotes and provide auxiliary material inquiry and procurement services.

| Categories  | Flamingo partner  | Swan parnter                                      | Eagle partner  |
|-------------|---|---|--|
| Conditions  | Passion for the new energy industry and certain<br>industry resources (experience, enterprise/<br>government resources) in the field. |   | Willingness to enter the new energy industry<br>with the ability to purchase our products and<br>sell them to customers. |
| Role        | Partner   | Partner   | Partner/Distributor  |
| Empowerment | Customer allocation   | Customer allocation                               | Customer allocation  |
|             | •   | •   | Under request  |
|             | Secondary distribution management bonus   | Secondary distribution management bonus           | Distribution earnings  |
|             | •   | •   | •  |
|             | Personal<br>commissions, globally<br>refunded   | Personal<br>commissions, globally<br>refunded     | Commissions, globally refunded   |
|             | •   | •   | •  |
|             | Secondary website<br>backend usage  | Secondary website<br>backend usage                | Secondary website backend usage  |
|             | •   | •   | Under request  |
| Empowerment | Cloud server data<br>sharing  | Cloud server data<br>sharing                      | Cloud server data sharing  |
|             | •   | •   | Under request  |
|             | Technical support   | Technical support                                 | Technical support  |
|             | •   | •   | •  |
|             | After-sales services  | After-sales services                              | After-sales services   |
|             | •   | •   | •  |
|             | Real-time operation<br>and maintenance<br>support   | Real-time operation<br>and maintenance<br>support | Real-time operation and maintenance support  |
|             | •   | •   | •  |
|             | Regular product<br>training   | Regular product<br>training                       | Regular product training   |
|             | •   | •   | •  |

| Categories  | Flamingo partner  | Swan parnter  | Eagle partner   |
|-------------|---|---|---|
| Empowerment | Local advertising support                                 | Local advertising support                                 | Local advertising support                               |
|             |   | •   | •   |
|             | Exhibition showcase                                       | Exhibition showcase                                       | Exhibition sample support and on-site personnel support |
|             |   | •   | •   |
|             | Display and promote on the main website                   | Display and promote on the main website                   | Display and promote on the main website                 |
|             |   | •   | •   |
|             | Free customer<br>reception in China                       | Free customer<br>reception in China                       | Free customer reception in China                        |
|             |   | •   | •   |
|             | Auxiliary material<br>inquiry and<br>procurement services | Auxiliary material<br>inquiry and<br>procurement services | Auxiliary material inquiry and procurement services     |
|             |   |   | •   |



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